

COLLABORATION VOYAGE

Learn

- ❑ Why Cisco Collaboration VOD
- ❑ Resources:
 - ❑ Collaboration Sales Solution Specialist
 - ❑ Channel Account Specialist
 - ❑ Business Transformation Center
 - ❑ Customized demo
 - ❑ Experience Center
- ❑ Understanding the Cisco Collaboration Portfolio: Endpoint, WebEx, Cloud Solutions
- ❑ Webex and Calling VODS
- ❑ SaaS Authorization Checklist
- ❑ Free Internal Webex - CUWP
- ❑ Certifications
- ❑ Competitive Battle Cards
- ❑ Partner Go Training
- ❑ Cisco Virtual Learning Portal and Voyage Program Podcast

Grow

- ❑ Flex Training – customized training with Paul.Sibick@Ingrammicro.com
- ❑ Annuity VIP
- ❑ Broadcloud Enablement training – customized training with Paul.Sibick@Ingrammicro.com
- ❑ Endpoints Enablement Video
- ❑ Product Unboxing Videos
- ❑ Secure Collaboration– customized training with Paul.Sibick@Ingrammicro.com
- ❑ Flip to flex
- ❑ On-Prem Cost Savings PDF
- ❑ Hardware as a Service PDF

Advance

- ❑ EA Training PDF
- ❑ Advanced Collaboration PDF
- ❑ Collaboration VIP PDF
- ❑ What's New
 - ❑ customized training with Paul.Sibick@Ingrammicro.com
- ❑ Financing Offers
 - ❑ customized training with Paul.Sibick@Ingrammicro.com
- ❑ Agency Ingram Micro Podcast – How to Market

Reach out to Paul.Sibick@Ingrammicro.com for a customized roadmap.



A LEVEL UP.