

SECURITY VOYAGE

Learn

- ❑ Why Cisco Security VOD
- ❑ Resources:
 - ❑ Security Solution Sales Specialist
 - ❑ Business Transformation Center
 - ❑ Customized virtual demo
 - ❑ Experience Center
- ❑ Profitability Programs
- ❑ Certifications – Express Specialization
- ❑ Partner Go Training
- ❑ Duo podcast
- ❑ Security 101 Webinar
- ❑ Cisco Virtual Learning Portal and Voyage Program Podcast

Grow

- ❑ Profitability Programs
- ❑ 101 Webinar Trainings
 - ❑ Why Cisco firewall
 - ❑ Dcloud
 - ❑ Cloud Email security
- ❑ Help Line Pdf
- ❑ Take Out Tool
- ❑ DUO Boot Camp Webinar
- ❑ Security Renewals
- ❑ DUO Blog
- ❑ Security Across All Architectures

Advance

- ❑ Advanced Security
- ❑ VIP Blog
- ❑ Professional Services: Resources, trainings, Certification tracker, VIP tracker
- ❑ Msp Security Offerings
 - ❑ Reach out
Paul.Sibick@Ingrammicro.com
- ❑ MSLA
- ❑ EA One Pager
- ❑ EA requirements
- ❑ ISE/DNA – Demo
- ❑ Agency Ingram Micro Podcast – How to Market

Reach out to Collin.Rauen@Ingrammicro.com for a customized roadmap.