

**INGRAM** MICRO

**DELL** Technologies  
AUTHORIZED DISTRIBUTOR

# UP YOUR GAME WITH GAME-CHANGING STORAGE.

Like never before, Ingram Micro and Dell Technologies help you succeed in the data era with PowerStore.



We're in what many call the data era. To gain a competitive advantage, organizations must capitalize on the countless data sources available. But how can you and your customers best address data needs to support digital transformation? Dell Technologies' PowerStore and Ingram Micro can show you the right moves.

## WHY POWERSTORE?

PowerStore changes the rules with storage that addresses the challenges of an ever-increasing workload, while still supporting traditional ones. This all-flash platform featuring built-in machine learning and automation, streamlines application development and reduces deployment time from days to seconds.

Ideal for organizations looking to consolidate their architecture, PowerStore simplifies and automates their systems and services, and realizes their digital transformation goals:

- **At the edge**  
Simple, manageable, flexible, scalable and secure infrastructure with a small 2U footprint that supports multiple data types; ideal for edge-based IoT data analytics.
- **In the core**  
Deployable in core data centers as a more traditional storage appliance; provides capacity to existing networked servers or hyperconverged infrastructure.
- **Multi-cloud access**  
Eases integration with on-premise environments and the public cloud, for a seamless hybrid cloud experience.

For more details on PowerStore, [click here to read this informative article.](#)

## WHY INGRAM MICRO?

Ingram Micro is the best partner to help you and your customers succeed with PowerStore and all of Dell Technologies' solutions. To close more deals, we help you put all the pieces in play:

- **We have the products**  
Ingram Micro is the only distributor that carries all lines of business for Dell Technologies, so you'll get what you need when you need it.
- **We have the expertise**  
Ingram Micro has the largest Dell in-house and field-deployable resources in the channel. We know how to navigate the process and enable deal registrations with ease.
- **We have the financial options**  
Ingram Micro has the best credit and finance solutions in the business, rivaling what many financial institutions can offer.
- **We have the extras**  
Ingram Micro addresses even the most complex needs with special services like custom labeling, precise delivery dates and more.

Learn how PowerStore and Ingram Micro can change your midrange storage game. Call your Ingram Micro Dell team at **(800) 456-8000, ext. 77647 (team), ext. 66023 (direct),** or email [dellemc-isg@ingrammicro.com](mailto:dellemc-isg@ingrammicro.com).

